Wayne Shreve

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Erie, PA 16506

# FINANCE LEADER

Accomplished operations finance leader in the manufactured products and service industries with leadership experience focused on driving exceptional business results with broad technical accounting knowledge and experience. Extensive background in acquisition integration, financial planning, reporting and analysis for manufacturing organizations with visibility to executive level management, sales, supply chain and various cross functional teams. Skilled in financial modeling, process improvement and cost reduction projects, restructuring initiatives, acquisitions and integrations.

# KEY SKILLS

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| --- | --- |
| * Accounting & Finance | * Acquisition Integration |
| * Financial Reporting | * Effective Team Building |
| * Strategic Planning | * Leadership and Change Management Skills |
| * Performance Optimization | * Risk Management |
| * Business Process Improvement | * Cross-functional Collaboration |

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# EXPERIENCE

Treehouse foods (Acquired ConAgra Private Brands in Feb 16) Oak Brook, IL (Remote)

Manufacturer of private label consumer packaged goods with $4B in annual sales Feb 16 – Jul 20

Director - Finance

* Internal TreeHouse financial resource working in the Transformation Management Office (TMO) of the largest business transformation initiative (TreeHouse 2020) in the food manufacturing space. The program over delivered savings a year early with less investment. Margin improvement was over 500bps and investment was $326M.
* Directed the financial planning, reporting and analysis functions for the project expenses.
* Provided Project workstream leaders with financial expertise to guide them in establishing and

achieving expense related goals.

* Directed the development and maintenance of financial reports to provide support for Corporate

Financial Reporting to comply with quarterly and annual Restructuring and Callout SEC

disclosure external reporting requirements.

* Developed detailed short and long term financial forecasts; understanding risks & opportunities.
* Provided detailed financial forecasts for Restructuring and Callout areas for inclusion in

consolidated forecasts.

* Performed monthly variance analysis across all Callout and Restructuring results versus plan,

forecast and prior year.

* Drove strategic discussions with Project leadership and their teams to align performance targets

with key strategic initiatives. Resulted in shifts between workstreams to focus resources on

areas with greater returns, ultimately delivering 500bps of margin vs. 300bps target.

* Analyzed performance for key strategic initiatives and identify opportunities to close gaps in

performance. Aggressive project spend management led to overall spend of 20% less than

planned ($326M vs. $406M).

* Prepared and presented business results and analysis for TMO, TreeHouse Executive

Management, Board presentations and external reporting.

* Prior to THS2020, worked on integration team projects/activities due to the acquisition of ConAgra Private Brands. Drove the design and creation of re-posting financial data from multiple, separate integrated systems (ERPs) into the appropriate consolidated G/L accounts and proper P&L reporting lines.
* Key contributor to guidelines surrounding newly established No PO/No Pay policy.

Conagra foods (Acquired Ralcorp Holdings in Feb 13) Omaha, NE (Remote)

Manufacturer of branded and private label consumer packaged goods with $14B in annual sales Feb 13 – Feb 16

Director - Finance

* Member of integration team working on projects/activities due to the acquisition of Ralcorp Holdings. Drove the design and creation of re-posting financial data from multiple, separate integrated systems (ERPs) into the appropriate consolidated G/L accounts and proper P&L reporting lines.
* Directed validation of data after re-posting to ensure accuracy.
* Drove development of analytical tools that combined financial data across the organization into a central reporting repository (allowed for combined customer/sku level analysis across multiple ERP platforms).

ralcorp holdings (Acquired Red Wing Company in Apr 00)

Manufacturer of private label consumer packaged goods with $5B in annual sales Apr 00 – Feb 13

Senior Manager – Financial Planning & Analysis, Ralcorp Food Group St. Louis, MO (Remote) Sep 11 – Feb 13

Division Manager – Financial Accounting, Carriage House Companies Fredonia, NY Apr 00 – Sep 11

* Developed detailed short and long term financial forecasts; understanding risks & opportunities.
* Analyzed performance for key strategic initiatives and identified opportunities to close gaps in performance.
* Reorganized internal control documentation and communication within Ralcorp Food Group (all Divisions), resulting in full internal control compliance prior to exposure to internal auditors.
* Led the general accounting, financial planning, reporting & analysis, accounts payable and payroll functions for Carriage House Companies (dressings, sauces, spreads) division of Ralcorp.
* Performed monthly variance analysis versus plan, forecast and prior year.
* Monitored monthly close process among divisions; reviewed all entries and general ledger interfaces.
* Provided business forecasts (P&L, balance sheet and cash flow).
* Coordinated annual budget process.
* Directed annual external and internal audit activities (SOX documentation and internal control compliance across all locations).
* Prepared workpapers for tax department to assist in federal and state tax filings.

rED WING COMPANY, INC. Fredonia, NY

Manufacturer of private label consumer packaged goods Jul 97 – Apr 00

General Accounting Manager

* Led the general accounting function.
* Monitored monthly close process among divisions; reviewed all entries and general ledger interfaces.
* Performed monthly variance analysis versus plan, forecast and prior year.
* Prepared workpapers for tax department to assist in federal and state tax filings.
* Form 1099 preparation to applicable vendors.

# EDUCATION

The PENNSYLVANIA state university University Park, PA

Bachelor of Science (BS) - Accounting